

## Capital Markets

### Investment and Corporate Banking

- Analyst

Education: BComm or equivalent

The Analyst program is a two to three year program that will be of interest to those individuals seeking practical, hands-on experience in a dynamic investment and corporate banking environment prior to securing a post-graduate degree. Select individuals who display exceptional competence and maturity may be offered a promotion to Associate at the end of their analyst tenure.

If you are interested in applying for this position, please email a detailed cover letter and resume to [Mikele.Watters@bmo.com](mailto:Mikele.Watters@bmo.com) with “**Atlantic Symposium – I&CB Analyst**” in the subject line of the email.

- Associate

Education: MBA

Associates work in the Investment & Corporate Banking Group of BMO Capital Markets, comprising corporate and government finance, project and leveraged financing, mergers & acquisitions, and equity and debt capital markets.

Associates participate on a wide variety of client transaction teams and work with senior members of the teams on public underwritings, merger and acquisition projects, advisory engagements and private placements. Associate responsibilities include the analysis of financial and capital market information, financing alternatives, capital structures and valuations. Associates also take an active role in the execution of transactions and in the preparation and marketing of proposals to corporate clients.

If you are interested in applying for this position, please email a detailed cover letter and resume to [Mikele.Watters@bmo.com](mailto:Mikele.Watters@bmo.com) with “**Atlantic Symposium – I&CB Associate**” in the subject line of the email.

### Capital Markets

- Research

Education: University degree in a related discipline. Preference will be given to candidates with a CA or CFA, or enrollment therein.

As an Equity Research Associate, the successful candidate will work closely with an analyst and assist in providing research on the various indices, stocks, and economic trends involved in developing the portfolio strategy. Tasks include: The creation and maintenance of various databases, analysis of financial market and economic data, writing research reports and comments in collaboration with the analyst, preparation of marketing materials, providing research support to the analyst and liaising with sales, trading and clients as required.

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- Capital Markets Intern Program

The candidate selected for this program will rotate through various Capital Markets areas over a 12 month period. During the rotation the intern(s) will spend several weeks on each desk to gain exposure to a variety of products and services within Capital Markets. This will combine on the job learning with meaningful work experiences. The expectation is that successful candidates will be hired into an appropriate role at the end of the program period depending on the success of the candidate.

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## **Investment Banking Group - Product Operations**

- Associate

Education: MBA

IBGPO is the operational arm of the Investment Banking Group business providing product delivery, operational risk management and after sales support to the Capital markets, Investment & Corporate Banking and International Banking divisions. The group has operations in multiple locations including: Montreal, Toronto, Chicago, New York, London, United Kingdom, and China.

1. **Product and Process Management:** This is the core of our business and ideal for individuals who have a strong interest and have had exposure to capital markets products (e.g., fixed income, equity, derivatives), corporate banking, trade finance products, payments and/or risk management. Individuals should have a strong desire to develop as experts in end-to-end product delivery, including the critical risk mitigating processes required in this business.
2. **Change Management and Project Delivery:** IBGPO is an environment that is constantly introducing process improvements through our Quality Management Programs. The group is also recently engaged in Six Sigma and Lean practices. Individuals with a strong interest in being change agents can take a lead role in identifying opportunities for continuous process improvement.
3. **China Based Opportunities:** Our operations in China are rapidly expanding and we are looking for candidates with strong English and Mandarin language skills, solid understanding of accounting or knowledge of trade finance and capital markets operations, who would be interested in relocation to China.
4. **Operations Associate:** Ideal for individuals who are interested in experiencing all that IBGPO has to offer. Gain valuable exposure to and experience in Capital Market Services, Global Payments & Trade Services, Risk and Change Management, and Global Financing Services by working on short-term assignments and initiatives in each of these lines of businesses.

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