



2011
**Investment Banking
Campus Recruitment**

Analyst

CIBC Wholesale Banking

The Wholesale Banking arm of CIBC provides corporate, government and institutional clients with innovative solutions to help them raise capital, and grow and invest actively throughout North America and key financial centres around the world. To deliver on its mandate to be the premier client-focused wholesale bank in Canada, CIBC's Wholesale Banking business focuses its strengths to deliver outstanding service and value to its clients. Our mission is to bring Canadian Capital Markets products to Canada and the rest of the world, and also bring the world to Canada.

Investment Banking Group

CIBC Wholesale Banking's Investment Banking group provides equity and debt underwriting as well as corporate finance advisory services to corporations through a number of industry groups, including mining, financial institutions, power and utilities, forest products, diversified industries, real estate, technology, media and telecommunications, and oil and gas. CIBC Wholesale Banking also has a group of professionals dedicated specifically to advising clients on mergers, acquisitions, joint ventures, hostile takeovers, buyouts, takeover defense and restructurings. All groups are comprised of Investment Banking Professionals ranging from Analysts to Managing Directors. There is an extensive amount of interaction with other groups within the firm in order to provide clients with customized financing and advisory solutions. Professionals in Toronto, Montreal, Calgary, Vancouver and Winnipeg manage all investment banking activities in Canada.

Opportunities for Graduates

We have openings for highly motivated, accomplished and success oriented individuals who have a keen interest in pursuing a career in investment banking. It requires dedication, passion for the industry and a very solid work ethic. We are seeking Undergraduate Business, Commerce, and Economics students to join us in either an industry group or the mergers & acquisitions group. Prospective candidates should demonstrate the following:

- The ability to work within a demanding and dynamic team environment
- Demonstrated proficiency in the assessment of unstructured business problems
- Superior analytical and quantitative skills (i.e. financial and data analysis)
- Highly effective written and oral communication abilities
- A proven academic track record

The Role of an Analyst in the Investment Banking Group

Analysts will be expected to provide a broad range of analytical, research and presentation preparation support to all the professionals within their group. Typically, Analysts are assigned to a variety of transactions and advisory projects such as; mergers & acquisitions, divestitures, equity and debt financings, strategic advisory/alternatives projects and full capital structure solution projects. As part of a deal team you will gain exposure to working with individuals from various groups across the firm. A team approach to executing coverage and financing assignments is designed to provide progressive on the job training.

Our orientation and training program provides incoming Analysts with an overview of CIBC and CIBC Wholesale Banking, financial modeling, computer and information resources and business communications training. The program is organized with social events to allow Analysts to network with each other as well as with investment banking professionals.

CIBC thanks all applicants for their interest however only those selected for an interview will be contacted.