

Sales & Trading Associate

Sales & Trading at TD Securities:

TD Securities is one of Canada's most active dealers in Debt and Equity products. Our Sales and Trading business deals on a daily basis with institutional investors, corporations and governments worldwide in the trading and sale of outstanding and new issue products.

TD Securities' product specialization is made stronger by its integrated approach and client focus. Teams of product specialists operating in Foreign Exchange, Fixed Income, Derivatives, Asset Securitization, Government and Corporate Debt and Equities often work across product lines in structuring and executing customized client solutions.

The Sales and Trading teams at TD Securities are key to the overall success of our Wholesale Banking operation. Our salespeople are recognized leaders who display professionalism and integrity. They understand their clients' portfolios and trading styles. Additionally, our trading teams have built a strong reputation for quality by providing profitable trading ideas and effective, timely execution.

At TD Securities, we believe that diversity is the key to our success in the competitive global marketplaces and we embrace people with a wide range of unique experiences and abilities.

Your Career as a Sales & Trading Associate:

- Influenced by our own approach of looking for client solutions across products, industries, and even geographic lines, TD Securities provides recruits with as much exposure as possible to a wide variety of sales and trading functions and products. Broad exposure is an important objective and rotations are determined to meet the needs of our departments and your individual interests and talents.
- The Associate program is a 12-24 month on-the-job training program covering the sales and trading of our products.
- Rotations during the program include but are not limited to the following sales and trading desks: Foreign Exchange, Money Market, Derivatives, Fixed Income, Equity products and Debt Capital Markets.

How You Will Contribute:

- Complete complex financial transactions in a fast paced business environment where products and services are highly competitive.
- Work as part of a team to maximize business opportunities and provide financial solutions to our commercial, corporate and institutional client base.
- Ensure your team achieves its objectives by foreseeing client needs and developing an unparalleled level of service with confidence.

Qualifications:

- Graduating in December 2011 or spring/summer 2012 with an MBA or undergraduate degree in Business Administration or Commerce and a demonstrated record of achievement.
- Must have excellent communication skills and strong business, finance, mathematics and quantitative analysis skills, or relevant experience.
- Industry experience and courses are highly desirable.

Location:

- Based in Toronto, with opportunity for rotations in TD Securities Offices in New York, London and Singapore.

How To Apply:

- Submit your complete application package (cover letter, resume, most recent unofficial transcripts), including projected graduation date, to tdrecfas@tdsecurities.com no later than **September 6, 2011**. Covering letters may be addressed to:

Jean Hope
Manager, Recruitment

Important Application Information:

- Only complete application packages will be considered for this role; incomplete will not be accepted
- Interviews for this role will take place at the Futures Atlantic Symposium on September 16, 2011
- Candidates selected for an interview will be invited to a reception on September 15, 2011
- Only those candidates selected for interviews will be contacted. We appreciate all interested applicants
- TD is committed to providing accommodations. Please let us know if you require an accommodation – we will work with you to meet your needs
- To find out more on this position and our other campus opportunities, please visit www.tdsecurities.com and follow the Campus Recruitment path to our interactive "Meet our People" profiles