

## SALES & TRADING ASSOCIATE

### About Sales & Trading at TD Securities

TD Securities is one of Canada's most active dealers in Debt and Equity products. Our Sales and Trading business deals on a daily basis with institutional investors, corporations and governments worldwide in the trading and sale of outstanding and new issue products.

TD Securities' product specialization is made stronger by its integrated approach and client focus. Teams of product specialists operating in Foreign Exchange, Money Market, Derivatives, Asset Securitization, Government and Corporate Debt and Equities often work across product lines in structuring and executing customized client solutions.

The sales and trading teams at TD Securities are key to the overall success of our wholesale banking operation. Our salespeople are recognized leaders who display both professionalism and integrity. They understand their clients' portfolios and trading styles. Additionally, our trading teams have built a strong reputation for quality by providing profitable trading ideas and effective, timely execution.

Influenced by our own approach of looking for client solutions across products, industries, and even geographic lines, TD Securities provides recruits with as much exposure as possible to a wide variety of sales and trading functions and products. Broad exposure is an important objective and rotations are determined to meet the needs of our departments and your individual interests and talents.

At TD Securities, we believe that diversity is key to our success in the competitive global marketplace. By embracing people with a wide range of unique experiences and abilities, we embrace the world. We open the door to innovation and cultivate positive change. We make our business stronger.

### **POSITION: Associate**

In this dynamic, fast-paced business environment, you will:

- complete complex financial transactions in a minute-by-minute business environment where products and services are highly competitive;
- work as part of a team to maximize business opportunities and provide financial solutions to our commercial, corporate and institutional client base; and,
- ensure your team achieves its objectives by foreseeing client needs and developing an unparalleled level of service with confidence.

**Qualifications:** Undergraduate or graduate degree with a demonstrated record of achievement. Must have excellent communications skills and strong business, finance, mathematics and quantitative analysis skills, or relevant experience. Industry experience and courses are highly desirable.

**Professional Development:** A nine- to eighteen-month on-the-job Associate training program covering sales and trading of our products. To prepare for your initial position, you will be rotated through a variety of sales and trading desks, which could include Equity Research, Foreign Exchange, Money Market, Derivatives, Fixed Income and Equity products.

Please visit our website at [www.tdsecurities.com](http://www.tdsecurities.com) for more information regarding career opportunities.

*Please note: Positions are typically recruited for our offices located in Toronto, Vancouver, Calgary, Montréal, or New York*

**How to apply:** Please submit resume, cover letter and most recent transcript to **no later than August 27, 2008** by e-mailing TDRcFAS@tdsecurities.com. Covering letter may be addressed to: Amanda Noud, Manager, Campus Recruitment TD Wholesale Bank

