

## 2011 WHOLESALE BANKING SERVICES ASSOCIATE PROGRAM OPERATIONS ASSOCIATE or TRADING RISK SERVICES ASSOCIATE or TRADING BUSINESS MANAGEMENT ASSOCIATE

At TD, we believe that diversity is key to our success in the competitive global marketplace. By embracing people with a wide range of unique experiences and abilities, we embrace the world. We open the door to innovation and cultivate positive change. We make our business stronger and get you on the front line faster.

### Department Overview:

Operations, Trading Risk Services (TRS) and Trading Business Management (TBM) are responsible for a number of key functions relating to the support and/or control of TD Securities' Trading, Corporate and Investment Banking activities. Our key accountability is to ensure transactions are supported effectively and efficiently, while maintaining best in class customer service. To achieve this accountability we need great people.

### How You Will Contribute:

The Associate Programs includes rotations in the following areas:

- **Trading Risk Services:** Accountable for generating and monitoring an independent view of the Profit and Loss, Market Risk, Liquidity Management, Collateral and Valuation activities of the global trading activities of the Wholesale Bank.
- **Operations:** Provides efficient and effective delivery of post-trade transaction services. Departments include: Operations, Operations Control, Program Management Office and Strategic Initiatives
- **Finance:** Supports the development and achievement of business unit financial objectives and provides financial expertise and guidance to TD Securities management.
- **Trading Business Management:** Responsible for helping TD Securities trading businesses achieve best-in-class strategies, operating processes, controls and infrastructure. We are responsible for the non-trading/sales activities at the dealer, including business management support, management information, desk-based supervision support, supplemental trading supervision and project support.

### Your Career as a WBS Associate:

- The Associate program is a structured 24-month rotational internship
- Gain exposure to various industries, products and client groups in the interesting and dynamic world of capital markets and international banking;
- While it is expected that they will focus in the program for which they are selected, Associates may work in a variety of areas within one or more of Trading Risk Services, Operations, Trading Business Management and Finance;
- Please clearly indicate on your application, if you are interested in the Operations Associate role, Trading Risk Services Associate Role or the Trading Business Management Associate Role
- The offer of employment to our program will state, upon completion of the rotational program, which business your full-time role will be in - **Operations or Trading Risk Services or Trading Business Management**

### Qualifications:

- December 2010 or 2011 Commerce undergraduate with high academic standing
- Ability to work effectively in a team environment
- Strong conceptual, analytical and problem solving skills; can see the "big picture" in a complex environment
- Independent thinker who takes initiative to capitalize on opportunities or minimize problems
- Excellent verbal communication (both one-on-one and in small groups) and written communication skills
- Ability to develop good business relationships with customers, business partners and stakeholders
- The candidate should be a self-starter and team player who wants to work in a dynamic environment with other great people. They should be able to establish priorities, possess strong communication, analytical and problem solving skills. Solid Excel skills are an asset.

**Location:** Downtown Toronto and YCC (4120 Yonge Street, Yonge Corporate Centre)

### How To Apply:

Submissions are no longer being accepted for this position.

**Important Application Information:**

- Only complete application packages will be considered for this role; incomplete will not be accepted
- Interviews for this role will take place **at the Futures Atlantic Symposium** on **September 17, 2010**.
- Candidates selected for an interview will be invited to a reception on **September 16, 2010**.
- Only those candidates selected for interviews will be contacted. We appreciate all interested applicants
- TD is committed to providing accommodations. Please let us know if you require an accommodation – we will work with you to meet your needs.
- To find out more on this position and our other campus opportunities, please visit [www.tdsecurities.com](http://www.tdsecurities.com) and follow the Campus Recruitment path to our interactive "Meet our People" profiles